Contract Overview	
Contract Type	New Sole Source Contract
Contract Title	Boys Lacrosse Officials Services
Method of Procurement	Sole Source Pursuant to FCPS Regulation 3860 and Virginia High School League (VHSL) rules, FCPS is required to use only VHSL-certified officials. Per the VHSL Directory (https://www.vhsl.org/officials/), JAM Production, LLC dba WALOA-Capital Officials Group is the only VHSL-certified Boys Lacrosse Officials service that can cover Northern Virginia.
Contract #	4400014353
Vendor Name	JAM Production, LLC dba WALOA-Capital Officials Group

Contract Summary	
Description of Services	The Contractor provides officiating services for Boys Lacrosse games across FCPS' 25 comprehensive high schools that are members of the Virginia High School League that compete in regular and post season Girls Lacrosse games.
Contract Start Date	Date of contract execution following School Board Approval at a Regular Meeting.
Contract End Date	June 30, 2028
Initial Term of Contract	Two (2) Years
Contract Renewals	Two (2) three -year
Total Contract Value	$435,000
Annual Value	$145,000
Funding Source	School Operating
Pricing Structure	Firm fixed fee per game and fixed booking percentage
Contract Terms	• FCPS standard contract terms apply, with the following revisions: ○ The Packing List/ Delivery Tickets, Shipping, Nonvisual Access provisions are deleted in their entirety. • The vendor agreement was negotiated to align with FCPS requirements and incorporated to the contract as an attachment.

Strategic Alignment	
Sponsor	Geovanny Ponce, chief of schools
Strategic Plan Goal	☐ Goal 1 - Strong Start: PreK-12 ☐ Goal 2 - Safe, Supported, Included, and Empowered ☐ Goal 3 - Academic Growth and Excellence ☑ Goal 4 - Equitable Access and Opportunity ☐ Goal 5 - Leading for Tomorrow's Innovation
Department	Student Activities and Athletic Programs
Description of Need	FCPS Regulation 3860 governs the administration and financing of all extracurricular activities, including high school athletics. This regulation acts as the local mandate that reinforces a critical requirement set by the Virginia High School League (VHSL) rules: the exclusive use of officially VHSL-certified officials. The certification process verifies that these officials are properly trained and qualified, ultimately ensuring the fair and safe conduct of all interscholastic high school athletic competitions. FCPS requires officiating services for Boys Lacrosse games across FCPS' 25 comprehensive high schools that are members of the Virginia High School League that compete in regular and post season Boys Lacrosse games.
Background Information	In accordance with FCPS Regulation 3860 and VHSL mandates, all high school athletic competitions require certified VHSL officials. FCPS has worked with this vendor for over two decades as they are the only provider of VHSL-certified Boys Lacrosse officials that can cover Northern Virginia.

Compliance and Reviews			
Cybersecurity Review	☑ Yes	☐ No	☐ Not applicable
IT Review	☑ Yes	☐ No	☐ Not applicable
Legal Review	☑ Yes	☐ No	☐ Not applicable
Risk Management Review	☑ Yes	☐ No	☐ Not applicable